



SCHUYLKILL BUILDERS ASSOCIATION
 1036 Schuylkill Mountain Road Schuylkill Haven, PA 17972 570-385-3360

January 2018

Dear Member,

Our Association is starting the year with 51 members, during 2017 we lost 6 members and gained 5 memberships (which included 3 previous members). So again, similar to 2016, we seem to be holding steady. Financially our investments have been providing good returns to the Association as a result of the gains in the stock market. Although over the past decade our assets have decreased about 10%, mostly as a result of the decrease in membership dues revenue. However according to benchmarks of best practices in management we are still financially healthy with adequate reserves. Unfortunately this is not so across the state, three locals had to merge into other locals (Washington Co. merged into Pittsburgh, Pike Co. combined with Wayne Co. and Lackawanna merged into HBA of Northeastern PA). Our board has done a great job of balancing dues increases with maintaining adequate reserves. However, NAHB has again increased their dues \$16.00 to \$198.00, so in order to remain solvent that increase will be reflected this year by raising our dues to \$405. (NAHB= \$198.00, PBA= \$ 175.00- including the \$20.00 Industry Action Fund, and SBA \$32.00- increase of \$4.00) Also note in 2016 PBA increased their dues by \$30.00.

Sadly, one of our Association's charter members has passed away, Sterling "Skeet" Hepler former owner of Scott Millwork. Mr. Hepler and a few others were essential in the formation and leadership of the Association and receiving the Charter from NAHB. I would like to extend our condolences and sympathy to his family.

Member Benefits--☺ \$\$\$

Remember to take advantage of all the money saving discounts available through PBA Member Rebate (www.HBArebates.com) , NAHB Member Advantage (www.nahbma.org) , PBA and National Purchasing Partners. ([Log in or create your NPP account](#))

International Builders Show January 9-11, 2018; Orlando FL. (www.buildersshow.com to register)

****Executive Committee and Directors Meeting will be held at 7:00 PM Tuesday January 9, at the Red Lion Restaurant.****

General Membership Meeting

Date: Tuesday January 23
At: Blu Tavern Restaurant
Cost: \$15.00 per person

Dinner at 7:00 PM
Meet & Greet 6:30-7:00
Entrée: Stuffed Chicken Breast or Ham

Please RSVP to:

Email: info@schuylkillba.com

Call: 570-385-3360

Mail: Schuylkill Builders Association, 1036 Schuylkill Mountain Road, Schuylkill Haven PA 17972

Detach "Here" and return _____

The following will be attending the January Members' Meeting at Blu Tavern Restaurant:

Name _____ Number Attending _____